



WHO WE ARE

Genesee Health System (GHS) is the public mental health authority for Genesee County, Michigan. GHS plans, manages, and funds a comprehensive system of behavioral health services for county residents, working with a large network of provider partners and community organizations.

OUR MISSION

To provide leadership and resources that promote recovery, resilience, and wellness for individuals, families, and communities.

WHO WE SERVE

GHS supports individuals of all ages who are affected by:

- Mental Health Conditions
- Substance Use Disorders
- Intellectual and Developmental Disabilities

HOW TO DO BUSINESS WITH GHS

GHS values relationship-driven partnerships and works collaboratively with suppliers who support public behavioral health services and Michigan communities.

HIGH-LEVEL GUIDELINES

- Vendors must comply with all applicable federal, state, and local laws and regulations.
- Purchases in excess of \$50,000 require a competitive process (RFQ, RFP, or IFB), depending on scope and dollar value.
- Suppliers may be required to meet insurance, credentialing, background check, and compliance standards.
- GHS encourages participation from qualified local, small, and diverse businesses.

GETTING STARTED

1. Learn about GHS programs, priorities, and services at www.genhs.org.
2. Monitor posted bid and proposal opportunities when available. <https://genhs.org/rfp-grant-opportunities/>
3. Register with SOVRA. GHS has partnered with BidNet Direct by SOVRA as part of the Michigan Inter-governmental Trade Network (MITN) to post bid opportunities at the site and receive proposal submissions. <https://www.bidnetdirect.com/mitn>
 - Guide for Suppliers <https://www.bidnetdirect.com/resources/articles/how-to-use-bidnet-direct-to-maximize-opportunities>
4. Be prepared to demonstrate experience, value, reliability, and alignment with GHS's mission.

WHY WORK WITH GENESEE HEALTH SYSTEM

- *Mission-Driven Impact* – Your work directly supports recovery and wellness in Genesee County
- *Community Partnership* – Preference for collaboration with Michigan and local suppliers
- *Stable Public Partner* – A consistent, long-term public-sector organization
- *Diverse Opportunities* – Contracting across clinical, operational, and supply categories

SERVICES & PRODUCTS WE ACQUIRE

To support our mission and operations across Genesee County, Genesee Health System regularly acquires a wide range of services and products from qualified suppliers, with a strong interest in partnering with Michigan-based and local businesses when possible.

CLINICAL & PROFESSIONAL SERVICES

- Behavioral health and specialty clinical services
- Care coordination, peer support, and recovery-oriented services
- Consulting, training, and professional development

OPERATIONAL & SUPPORT SERVICES

- Information technology, data, and cybersecurity solutions
- Facilities maintenance, construction, and janitorial services
- Security services, vehicles, safety, and emergency equipment
- Administrative, financial, and compliance-related services

SUPPLIES & EQUIPMENT

- Medical and clinical supplies
- Office furniture, equipment, and consumables
- Technology hardware and software
- Fleet vehicles and related equipment

CONTACT PROCUREMENT:

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